UNITED WAY/CENTRAIDE Windsor – Essex County DIRECTOR AND OFFICER LIABILITY AND BEYOND

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Part III **Due Diligence in Avoiding Risks** for Directors of Charities and Not-for-Profits

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Note: For a more detailed discussion, see attached Appendix C. See also Chapter 6 Risk Protection by Terrance S. Carter in "Primer for Directors of Notfor-Profit Corporations" at http://www.carters.ca/pub/book/2002/dirprimch6.pdf

A. DUE DILIGENCE IN THE CHOICE OF CHARITABLE STRUCTURES

- Charities as unincorporated associations
 - Use of unincorporated association is simpler, faster and less expensive
 - But exposes members and leaders to personal liability

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- Charities as Corporations
 - Separate legal entity protects members from personal liability
 - Directors may still be exposed to personal liability from fiduciary and management responsibilities
- Using a multiple charitable corporation structure
 - Multiple charitable corporations can help to protect charitable assets in one charity and contain liabilities in another charity



- Need integrated corporate structure and trade-mark licensing to avoid loss of control
- Multiple charitable corporations can include parallel foundations and associated operating charities
- Parallel foundations have become more common in protecting long term gifts and endowment funds as a result of recent case law

- Multi-tiered provincial or national charities
 - Single corporate structure provides ease of administration, but results in greater risk of liability exposure for total assets of a single corporate entity
 - Multiple corporate structure reduces risk of liability, but top tier organization may still be exposed to liability where too much control is imposed or employer/employee relationship exists
- Need to avoid overlapping board of directors to reduce the chance of crossover liability



B. DUE DILIGENCE IN RELYING UPON STATUTORY PROTECTION

- Due diligence defence
 - The new Canada Not-for-Profit Corporation Act will provide a due diligence defence
 - Will be available where a director exercises the care, diligence and skill of a reasonably prudent person
- Protection from third party contractual liability
 - Protection available for corporations under the Canada Corporations Act (CCA) but not under Corporations Act (Ontario) (OCA)
 - Protects directors and officers against contracts entered into within the scope of authority of directors or officers

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- Protection from conflict of interest
 - Both CCA and OCA permit directors to remain on the board of directors where a director declares a conflict of interest
 - Common law rule, though, does not permit directors of a charity to remain on the board even if conflict of interest declared



C. DUE DILIGENCE IN OPERATIONS

- 1. The Rights and Powers of a Director in Exercising Due Diligence
- Corporate authority
 - Directors need to know governing documents of the charity
 - Directors must not authorize ultra vires activities
 - Membership approval may be required for certain activities
 - Amendments to governing documents may be necessary

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- Management access and control over the affairs of the corporation
 - Directors are responsible for all aspects of operations of the charity
 - Directors must be proactive in management and not be limited to setting policy only
- Proactive protection of charitable assets
 - Directors have a fiduciary duty to protect charitable property



- Need to invest in accordance with prudent investment standard under the *Trustees Act* (Ontario)
- Need to take an inventory of charitable assets
 - Review annual financial statements
 - Review bank statement and records
 - Review past and current restricted funds
 - Review property deeds
 - Comply with statutory requirements where applicable

- Protecting and managing intellectual property
 - Registering trade-marks and copyright
 - Securing internet domain names
 - Proper marking of trade-marks and copyrights
 - Licensing of trade-marks and copyrights



- Fundraising
 - Monitor fundraising costs compared to 80/20 disbursement quota for receipted gifts and other applicable disbursement quotas
 - Ensure proper donation receipting
 - Ensure gifts are used for charitable purposes
 - Review and enforce terms of restricted and endowed gifts
- Notice/attendance at meetings/minutes
 - Right to notice of board meetings
 - Right to attend board meetings

- Right to vote
 - Equal voting rights
 - Must declare conflict of interest
 - Need to record contrary vote
- Appropriate delegation
 - Can delegate day to day operations, including officer duties
 - But directors must retain control and require accountability
 - Establish an audit committee for finances and legal liability



- 2. Policies and Procedures in Achieving Due Diligence
- Establishing and following policy statements and procedures
 - Develop policies and procedures for staff, volunteers and board members
 - i.e. Policy statements on sexual abuse, sexual harassment, work place safety, counseling and third party use of facilities of the charity

- Screening procedure
 - An appropriate screening process is an important protection against increase in abuse claims
 - Screening involves utilizing appropriate questions, interviews, reference of employees and volunteers, together with police checks when individuals are dealing with children
- Training/education
 - Directors should maintain their skills and knowledge in the area of the charity's current operation
 - Directors need to educate themselves about changes in the law affecting directors' duties



- Directors need to ensure that senior management are also kept adequately informed on current legal issues
- Utilizing due diligence checklists
 - Legal Risk Management Checklist
 - Sexual abuse checklist
 - Fundraising compliance due diligence checklist
 - Anti-terrorism due diligence checklist
 - Insurance checklist

- 3. Reliance on Professional Advice in Achieving Due Diligence
- Management
 - Directors need to retain professional managers to oversee operations
 - Directors are responsible for activities delegated to management
 - Directors should receive and review reports from management at every board meeting

- Outside professionals
 - Relying on professional advisors like accountants and lawyers provides evidence of due diligence
 - Reduces exposure to liability
- Delegation of investment decision making to investment manager requires agency agreement and investment policy under *Trustee Act (Ontario)*

D. DUE DILIGENCE IN INDEMNIFICATION AND INSURANCE

- 1. Statutory Basis for Directors and Officers insurance and Corporate Indemnity
- Federal and Ontario corporate statutes now permit corporate indemnity and director and officer insurance
- But in Ontario, charities must first consider the following under the *Charities Accounting Act* (Ontario)
 - What is the degree of risk?
 - Are there alternatives to insurance?
 - What is the cost of insurance in relation to the risk?



- What is the cost of insurance in relation to revenue?
- Does indemnity or insurance further the management of charitable property?
- 2. Corporate Indemnification
- Corporate indemnification provides compensation for the following:
 - Legal fees
 - Fines that were paid under a statute
 - A financial settlement that result from a lawsuit
 - Any other obligation that a director was required to fulfill

- Corporate indemnification should always be implemented but may be of limited benefit
- Indemnification is only as good as the financial state of the charity
- 3. Insurance Considerations
- Insurance policies to consider obtaining would include
 - General liability insurance
 - Directors' and officers insurance
 - Sexual abuse and/or harassment
 - Insurance for particular risks, i.e. counseling, non-owned auto, third-party use of property, etc.



- Factors to consider
 - How much coverage does the policy provide for?
 - Who are the named insured?
 - Does insurance cover all past and present directors, officers and committee members?
 - Is coverage on a "claims made basis" or on an "occurrence basis"?
 - Are there exclusionary clauses that limit the protection offered by the policy, such as sexual abuse?

- Are there geographical limits to the coverage?
- Insurance will likely not provide coverage for actions by public authorities for breach of trust, improper investments, or violations of the Anti-terrorism Act (Canada), Bill C-45 amendments to the Criminal Code (Westray Mines) or other similar strict liability legislation
- Advise agent in writing each year of all activities of the charity and all known risks



- Ask agent/insurance company to respond in writing to the following:
 - What risks are covered?
 - Who is covered under the policy?
 - What is the amount of the coverage?
 - What risks are not covered under the policy?
 - What additional insurance should be obtained by the charity?

- E. OTHER MEANS OF DUE DILIGENCE IN REDUCING RISK
- 1. Legal Risk Management Committees
- Legal risk management committee need to be formed to conduct review and identify risk
- Need to conduct ongoing review of assets and risks utilize legal risk management checklist
- 2. Independent Legal Advice
- Independent legal advice needed for directors in high risk situations



- Directors may need to seek independent legal advice before resigning from the board of directors
- 3. Size of the Board
- Reducing size of board reduces risk
- Smaller board may also allow for more effective control
- 4. Committees and Advisory Boards
- Committees and advisory boards can be an effective means of attracting volunteers without the risk of being directors

- But board of directors must always remain in control
- 5. Transfer of Assets
- Directors will always be somewhat exposed to liability risks
- Therefore directors should consider transferring personal assets to spouse
- However any transfer of assets must be done before becoming a director so as not to defeat claims of creditors



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