OVERVIEW OF PRESENTATION

- Changes to CRA Website from 2002 to 2004
- Highlights of Proposed Federal Changes to the Income Tax Act Affecting Charities
- Selected Discussion of New Policies From CRA Affecting Charities
- Selected Highlights from the 2004 Budget

This power point presentation consists of excerpts from a paper entitled “Recent Changes to the Income Tax Act and Policies Relating to Charities and Charitable Gifts” dated March 4, 2004 and Charity Law Bulletins #41, #44, #54, #55, #56 and #59 available at www.charitylaw.ca

A. CHANGES TO CRA WEBSITE FROM 2002 TO 2004

- Refer to: www.cra-adrcc.gc.ca/tax/charities/menu-e.html for all CRA resource materials
- Changes to the CRA website cover the following topics:
  - Legislative Amendments
  - Circulars
  - Information Letters
  - Policy Statements
  - Fact Sheets
  - Bulletins
  - Brochures
  - Newsletters
  - Summary Policies
  - Consultation Papers
- New and forthcoming policy statements from CRA
  - New Proposed Policy Statement on Applicants Assisting Ethnocultural Communities
  - New Proposed Policy Statement on Meeting the Public Benefit Test
  - New Publication Entitled “Charities in the International Context”

- Forthcoming Policy Statement on Decision-making Process for Public Benefit
- Forthcoming Policy Statement on Human Rights as a Charitable Purpose
- Forthcoming Policy Statement on Umbrella Organizations
- Forthcoming Policy Statement on Sports-related Applicants
- Forthcoming Policy Statement on Research as a Charitable Activity

B. HIGHLIGHTS OF PROPOSED FEDERAL CHANGES TO THE INCOME TAX ACT AFFECTING CHARITIES

Revised Draft Technical Amendments to the Income Tax Act were introduced on February 27, 2004 reflecting proposed changes in December 2002, February 2003 and December 2003 and are summarized below:

1. New Definition of Gift
   - The traditional common law definition of a gift requires:
     - The donor must have an intention to give
     - There must be a transfer of property
The transfer must be made voluntarily without contractual obligation
- No consideration or advantage can be received by the donor

Draft amendments to the *Income Tax Act* create a new concept of “gift” for tax purposes which permits a donor to receive a tax credit under the *Income Tax Act* even though the donor receives a benefit, provided that the value of the property exceeds the benefit received by the donor.

However, the idea that a gift can provide a benefit back to the donor is foreign to the common law concept of a gift.
- The draft amendments reflect an importation of the civil law concept of gift which permits a benefit back to the donor.
- While a gift with an advantage may be deemed a gift under the *Income Tax Act*, it will not necessarily be a gift at common law and therefore should not be identified as a gift in order to avoid subsequent challenges to the validity of the gift.

2. New Split-Receipting Rules
- The key requirements of what will be recognized as a gift for income tax purposes for split receipting based on the new definition of gift reflected above are as follows:
  - There must be voluntary transfer of property with a clearly ascertainable value
  - Any advantage received by the donor must be clearly identified and its value ascertainable
There must be a clear donative intent by the donor to benefit the charity.
Donative intent will generally be presumed provided that the fair market value of the advantage does not exceed 80% of the value of the gift.
The eligible amount of a gift will be the excess of the value of the property transferred over the amount of the advantage received by the donor.

The amount of the advantage is the total value of all property, services, compensation or other benefits to which the donor, or a person not dealing at arms length with the donor, has received or obtained or is entitled either immediately or in the future as partial consideration for or in gratitude for the gift or that is in any other way related to the gift.
Excluded from the value of the advantage is token consideration for the gift calculated on the basis of a “de minimis threshold” of the lesser of 10% of the value of the gift and $75.00.

The charitable receipt will now need to identify the advantage and the amount of the advantage as well as the eligible amount of the resulting gift.
The advantage can be received prior to, at the same time as, or subsequent to the making of the gift.
It is not necessary for a causal relationship to exist between the making of the gift and the receiving of the advantage as long as they are “in any other way” related to each other.
Therefore, if a donor makes a gift in consideration of the charity employing his spouse, or the charity hires his spouse in gratitude of the gift being made in the future, then the value of the advantage may need to include the current value of the employment of the spouse.

In addition, the advantage could even be provided by third parties unbeknownst to the charity, which fact may necessitate that charities make inquiries of donors if they have received a related benefit from anyone.

A receipt can be issued where the advantage received by the donor (less any token consideration based upon the “de minimis threshold” of the lesser of 10% of the value of the gift and $75.00) does not exceed 80% of the value of the gift.

For example, the ticket price for a table of 8 at a fundraising dinner is $2,000.00, the fair market value of the dinner is $800.00, the value of complimentary items; i.e., the door prizes and table gifts is $300.00.

<table>
<thead>
<tr>
<th>Total price for a table of 8</th>
<th>$2000.00</th>
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<tr>
<td>Less:</td>
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<tr>
<td>- value of dinner</td>
<td>$800.00</td>
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<td>- complimentary items</td>
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<td>(complimentary items exceed the lesser of 10% of $2000.00 or $75.00)</td>
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<tr>
<td>Total value of advantage received by the donor</td>
<td>$1,100.00</td>
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<tr>
<td>Eligible amount of charitable receipt</td>
<td>$ 900.00</td>
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• Split receipting at auctions
  – Generally, since the bid value at an auction is considered to be the fair market value, no charitable receipt can be issued for an auctioned item
  – However, when the value of an item can be clearly determined and is disclosed to all bidders in advance, the eligible amount for receipting would be the difference between the amount bid and the posted value
  – Where donative intent is established (i.e. in instances where the posted value of the item is not more than 80% of the accepted bid), a receipt may be issued for the eligible amount

• Purchases of service at auctions
  – Where a purchased service has an established fair market value that has been identified to all bidders at the auction before the opening bid, a receipt can be issued to the purchaser for the “eligible amount” where donative intent exists
  – The eligible amount for the value of the service would be the difference between the amount paid and the amount of the advantage
  – See Registered Charity Newsletter No. 17 at http://www.cerca-adrc.gc.ca/E/pub/tg/charitiesnews-17/news17-e.html for other examples of split receipting

3. Charitable Annuities:
   • CRA indicated in Technical News No. 26 in December 2002 that the previous administrative position with regard to charitable annuities has no basis in law and cannot be continued as a consequence of the amendment to subsection 248(33) of the Income Tax Act
   • Instead, a new administrative policy has been proposed which provides for a charitable receipt based on the difference between the cost of the annuity and the gift, rather than the difference between the anticipated annuity payments and the amount of the gift
Facts:

- A donor makes a $100,000 contribution to a charitable organization.
- The donor’s life expectancy is 8 years (and the donor lives 8 years).
- The donor is to be provided annuity payments of $10,000 per year (total of $80,000).
- The cost of the annuity to provide the $80,000 payment over 8 years is $50,000.

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**Former tax treatment under IT-111R2**

- the donor receives a tax receipt of $20,000 for the year of donation, being the amount of $100,000 in excess of the annuity payments of $80,000.
- All of the $80,000 annuity payments are tax free.

**Proposed tax treatment under Technical News No. 26**

- the donor receives a tax receipt of $50,000 for the year of donation, being the amount of $100,000 in excess of the $50,000 cost to provide the annuity.
- $30,000 of the $80,000 annuity payments will be included as income of the donor over 8 years, with the balance of the $50,000 to be tax free.

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- However, CRA indicated that the administrative policy set out in IT-111R2 will continue to apply to annuities that were issued prior to December 21, 2002.
- The expectation of CRA that, notwithstanding the withdrawal of this administrative policy, “charitable annuities are likely to continue as a means of fund raising, and may well be more advantageous to the donor” remains to be seen.
4. New Definition of Charitable Organizations and Public Foundations

- In the December 2002 draft amendment, the definitions of charitable organizations and public foundations were amended by replacing the “contribution” test with a “control” test.

- The rationale for amending the definitions is to permit charitable organizations and public foundations to receive large gifts from donors without concern that they may be deemed to be a private foundation.

- The previous “contribution” test meant that where more than 50% of the capital of a charity was contributed from one donor or donor group then the charity would be deemed to be a private foundation subject to more stringent activity and disbursement requirements.

- The new “control” test means that while a donor may donate more than 50% of the capital of a charity, the donor or donor group cannot exercise control directly or indirectly in any manner over the charity or be in a non-arms length relationship with 50% or more of the directors or trustees of the charity.

- As a result of the introduction of a “control” test, the convoluted business rules in relation to “control” will become applicable as a result of the phrase “controlled directly or indirectly in any manner whatever.”

- Charities will now need to be careful that they do not unwittingly become designated as a private foundation instead of either a charitable organization or public foundation.
5. The Evolving Shutdown of Tax Shelter Donation Programs

Definition of Tax Shelter:

• A tax shelter is defined under the Income Tax Act as any property for which a promotion represents that an investor can claim deductions or credits which equal or exceed the actual amount of the investment within four years of its purchase
• The definition of tax shelter was amended in the February 2003 Budget to include tax credits on charitable donations and limited recourse debt
• This meant that tax shelter donation programs with promises of net return on investments were required to be registered as tax shelters

Description of Tax Shelter Donation Programs:

• The potential misuse of tax shelter donation programs has been identified by CRA
• A tax shelter donation program commonly involves the following scheme
  – Step 1: A promoter gives a person the opportunity to purchase an item of speculative value, like comic books, at a relatively low price and works with the person in donating the items to a Canadian registered charity
  – Step 2: The person donates the item and receives a tax receipt from the charity that is based on an appraisal arranged by the promoter that is substantially higher than fair market value
  – Step 3: When the person claims the receipt on his or her next tax return, it generates a tax saving that is higher than the amount paid
• These donation programs turn on the fact that the item in question is purchased at a substantially lower price than its much higher fair market value, and that a donation receipt is issued by a registered charity for the fair market value when the item is donated to it
Proposed Amendments to the *Income Tax Act*:

- The December 2003 and February 2004 proposed amendments to the *Income Tax Act* attempt to shut down tax shelter donation programs by severely restricting the tax benefits from donations made under tax shelter donation arrangements.

New Deeming Provision:

- The proposed amendment deems the fair market value of property donated for the purpose of issuing charitable receipts to be the lesser of (i) the fair market value of the property and (ii) the cost (or the adjusted cost base where applicable) of the property to the tax-payer immediately before the gift is made in the following three situations:

  - If the tax-payer acquires the property through a “gifting arrangement” where it is represented that the acquisition of the property would generate any combination of tax credits or deduction that in total would equal or exceed the cost of acquiring the property in question, whether or not it was acquired within three years.
  - If the tax-payer acquired the property less than three years before the gift was made.
If it was reasonable to conclude that when the tax-payer acquired the property, the tax-payer expected to make a gift of the property, with the donor possibly having to prove that the donor did not have an expectation to make a gift when the property was acquired.

- The deeming provision does not apply to inventory, real property situated in Canada, certified cultural property, publicly traded shares and ecological gifts.

The deeming provision also does not apply to situations where the gift is made as a consequence of the donor’s death.

The proposed December 2003 amendments with regards to gifts of property, if passed, will apply to gifts made on or after December 5, 2003.

Limited Recourse Debt:

- The December 2003 draft amendments also preclude charitable receipts for limited recourse debt in respect of gifting arrangements.

Limited recourse debt is a form of tax shelter in which the tax-payer incurs a debt for which recourse is limited and which can reasonably be considered to be related to a charitable gifting arrangement.

- Even in situations where the recourse is not limited, the debt may be deemed to be a limited recourse debt unless the arrangement is in writing to repay the debt within 10 years and interest is paid annually within 60 days of the debtor’s taxation year at not less than CRA prescribed rate.

- If a gift includes a limited recourse debt, then the amount of the loan would be deducted from the amount of the gift.
Substantive Gifts:
• Substantive Gift Amendment is intended to prevent a donor from avoiding the application of the Deeming Provision by disposing of property to a charity and then donating the proceeds of disposition, rather than the donor donating the property directly to the charity
• In this situation, the Deeming Provision in subsection 248(35) would apply and the fair market value is “deemed” to be the lesser of the fair market value of the substantive gift and the cost, or if the substantive gift is capital property of the tax-payer the adjusted cost base, of the substantive gift to the tax-payer immediately before disposition

Anti-Avoidance Rule:
• In addition to the deeming provision, the December 2003 draft amendments introduced an anti-avoidance rule in subsection 248 (37) that if one of the reasons for a series of transactions that includes a disposition or acquisition of property is to increase the amount of the FMV of the gift, then the cost of the property for receipting shall be deemed to be the lowest cost to the donor to acquire the property in question or “an identical property” at any time

Practical Implications:
• Charities will be required to inquire of donors of gift in kind when the property donated was acquired by the donors. Where possible, a written confirmation should be obtained from the donors to evidence the date of acquisition
• If the deeming provision applies, then the charity will need to inquire of the donor to determine the amount of the ACB of the gifted property, if applicable
• Charities may be required to inquire of donors of gifts in kind to determine whether the donors had an expectation to make a gift at the time when the donor acquired the property
• Charities receiving gifts of private shares will need to determine if the shares were acquired within three years prior to the making of the gift or whether such shares had been exchanged for another class of shares i.e. in an estate freeze, either within three years or for the purpose of making a gift
• The proposed amendments in relation to limited recourse debt, if passed, will apply to gifts made on or after February 19, 2003

Considerations for Charities Involved in Schemes
• Where a charity has been involved in a tax shelter donation scheme prior to the announcement of proposed changes to the ITA provisions on December 5, 2003, the following are some of the issues that the charity will need to consider:
  – Tax shelter registration does not in itself give the donation program any protection
  – Possible difficulties in establishing fair market value of goods donated
  – The onus is on the charity to arrange a qualified appraisal of the donation, not on the promoter or the donor
  – Possible loss of charitable status

– It is important to determine whether the donations are gifts of capital or inventory
– Possible third party penalties may be levied against a charity for improper valuation of the fair market value of items donated
– Potential assessment challenges of donors by CRA with possible claims over against the charity and liability to directors
– Potential problems in complying with a charity’s disbursement quota
– Due diligence requirements on the part of the charity in receiving, monitoring and disbursing products that were donated
6. Revocation of Registration of Charities

- Pursuant to the proposed December 2002 Amendments, subsection 149.1(2), (3) and (4) will be amended to permit the revocation of the charitable status if a charity “makes a disbursement by way of a gift” which is not a gift made “in the course of charitable activities carried on by it” or not a gift “to a donee that is a qualified donee” at the time of the gift.
- All gifts made by a charity must be made in the course of furthering its charitable activities or transferred only to qualified donees.

7. Additional Qualified Donee

- The February 27, 2004 Draft Amendments expand “qualified donees” to include a municipal or public body performing a function of a government in Canada.
- This amendment is in response to the Quebec Court of Appeal decision in Tawich Development Corporation v. Deputy Minister of Revenue of Quebec, 2001 D.T.C. 5144.

C. SELECTED DISCUSSION OF NEW POLICIES FROM CRA AFFECTING CHARITIES

1. New Policy Statement on Political Activities

- The courts have held that an organization that has been established for a political purpose cannot be a registered charity. Political purposes have been defined by the courts as purposes seeking to:
  - Further the interests of a particular political party; or support a political party or candidate for public office;
  - Retain, oppose, or change the law, policy or decision of any level of government in Canada or a foreign country.
A charity's ability to participate in political activities have been controversial and highly confusing for a long time.

CRA's Policy Statement on Political Activities gives clarification to charities from an administrative, not legislative standpoint.

The Policy Statement gives a broader interpretation of what are charitable activities as opposed to political activities.

CRA has established three categories of involvement by charities in political activities:
- Charitable activities
- Prohibited activities
- Permitted political activities

Examples of charitable activities:
- Distributing the charity's research on a particular topic relevant to its charitable purpose
- Releasing and distributing a research report to election candidates
- Publishing a research report online

Examples of prohibited activities:
- Supporting an election candidate in the charity's newsletter
- Distributing pamphlets that underline the government's lack of contribution to the charity's goals
- Preparing dinner for campaign organizers of a political party
- Inviting competing election candidates to speak at separate events

Examples of permitted political activities:
- Buying a newspaper advertisement to pressure the government
- Organizing a march to Parliament Hill
- Organizing a conference to support the charity's opinion

Limits on using charitable resources for permitted political activities:
- Under the Income Tax Act, a charity must devote substantially all of its resources to charitable activities
- Substantially "all" is defined by the CRA as 90% or more, meaning that a charity may not devote more than 10% of its total resources per year to political activities
Smaller charities with less than $50,000 annual income can devote up to 20% of their resources to political activities; income between $50,000 and $100,000 can devote up to 15%, and income between $100,000 and $200,000 can devote up to 12%

Resources used towards permitted political activities are not applied to meeting a charity's disbursement quota for receipted donations

2. New Policy on Business Activities

- Running a business is generally not a charitable activity
- However, a related business will be permitted subject to certain limitations
- A related business is defined as a business activity connected to a charity that is used in the furtherance of the charity’s charitable purposes
- There are two kinds of related businesses:
  - Businesses that are linked to a charity’s purpose and subordinate to that purpose, such as:
    - A hospital’s parking lots, cafeterias, and gift shops for the use of patients, visitors, and staff
    - Gift shops and food outlets in art galleries or museums for the use of visitors
    - Book stores, student residences, and dining halls at universities for the use of students and faculty
    - Therefore, a church that operates a bible book store would likely be carrying on a permitted related business because the selling of bibles is related to the charitable purpose of the church
- Businesses that are run substantially by volunteers, i.e. 90% are volunteers, are deemed to be a related business even if if the business is not linked to the charitable objects of the charity
- Unrelated business: Is a business activity that is neither related nor deemed related, i.e. if a church decides to buy and sell computers for profit, or run a catering business with more than 10% paid employees.
- Charities cannot participate in unrelated businesses, as they risk being refused or losing charitable registration status

3. New Policy on Holding of Property for Charities
   - CRA has recognized that organizations that hold title for registered charities can be registered as charities themselves
   - Charities may want to use charitable title-holding organizations in order to protect their assets from liability associated with operation
   - Examples would be separate foundations for:
     - Land holdings
     - Equipment and/or management facilities
     - Licensing of Intellectual Property

D. SELECTED HIGHLIGHTS FROM THE 2004 BUDGET
1. Overview
   - The 2004 Federal Budget (the “Budget”) represents a major initiative by the Federal Government in rewriting the tax rules concerning the taxation and administration of charities
   - Draft enabling legislation from the Budget was released on September 16, 2004
   - The Budget reflects to a large extent the proposals of the Voluntary Sector Initiative’s Joint Regulatory Table, particularly as it relates to intermediate taxes and sanctions
The Budget also rectifies a number of technical problems regarding disbursement quotas involving charities.

2. Intermediate Sanctions and Related Matters
   Intermediate taxes and penalties
   • The Budget proposes a more responsive approach to the regulation of charities under the Income Tax Act by introducing sanctions that are more appropriate than revocation for relatively minor breaches of the Income Tax Act.
   • The sanction will apply in respect to taxation years that begin after March 22, 2004.

Taxation of Gross Revenue
   • Gross revenue generated by a registered charity from prohibited activities will be taxed at rates between 5% for first infractions up to 100% for repeat infractions.

Suspension of Tax Receipting Privileges
   • Registered charity tax receipting privileges will be suspended for using donated funds other than for charitable purposes and for failure to comply with certain verification and enforcement sections of the Income Tax Act.

Where a registered charity provides undue benefits to “any person”, including “trustees”, there will also be the imposition of a 105% tax for a first infraction and 110% tax for a second infraction on the amount of the undue benefit.

Directors of charities will become obligated to ensure that the salaries paid to its employees are reasonable in the circumstances.

Monetary Penalties
   • Imposes monetary penalties of $500.00 for failure to file annual returns, together with the publication of the names of late or non-filers.
Tax on Gifts and Transfers to Other Registered Charities

- Where a registered charity issues receipts with incomplete information, there will be a 5% penalty on the eligible amount stated on the receipt for a first infraction, and a 10% penalty on repeat infractions.

- Where a charity is involved in delaying the expenditure of money on charitable activities by transferring the funds to another registered charity, both charities involved will be jointly and separately liable for the amounts so transferred, together with a 10% tax on such amounts.

3. Annulment

- The Budget will provide explicit authority to the Minister to annul an organization’s registration in circumstances where the organization was registered in error.

- The benefit of an annulment is that the normal 100% Part V revocation tax under the Income Tax Act will not apply.

4. Appeals Regime

Internal Reconsideration Process

- The Budget will extend the application of CRA’s existing internal objection review process to notices of a decision regarding
  - Denial of applications for charitable status
  - Revocation or annulments of a charity’s registration
  - Designation of a charity as a private or public foundation or charitable organization
  - Imposition of any taxes or penalties against a registered charity.
External Appeals Process
• Appeals from decisions concerning refusal to grant registered charitable status or revocation of registered charitable status will need to continue to be made to the Federal Court of Appeal

5. Disbursement Quota Rules
a) Overview
• The 2004 Federal Budget (the “Budget”) includes proposals to remedy technical problems with disbursement quota
• Draft enabling legislation for the Budget was released on September 16, 2004 and includes significant changes to the calculation of the disbursement quota

• The proposed changes to the disbursement quota in the September 16, 2004 draft legislation has made as an already complicated formula totally unintelligible and unworkable
• The disbursement formula has been amended to provide as follows: (with amendments underlined)

\[ A + A.1 + A.2 + B + \frac{C \times 0.035[D - (E + F)]}{365} \]
b) Proposed changes to Disbursement Quota Formula

Reduction of Disbursement Quota Rate

- The good news is that the September 16, 2004 legislation proposes to reduce the 4.5% disbursement quota that currently applies to public and private foundations to a more manageable disbursement quota of 3.5%

Extension of 3.5% Disbursement Quota to Charitable Organizations

- In the past, only public and private foundations were subject to a disbursement quota upon its capital assets not used in charitable activities

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- The September 16, 2004 legislation proposes that the reduced 3.5% disbursement quota on surplus capital assets will also apply to charitable organizations registered after March 23, 2004 (after 2008 for charitable organizations registered before March 23, 2004)

Realizing Capital Gains from Endowments

- The September 16, 2004 legislation proposes to combine 10 year gifts and gifts of capital property from estates under the new term of “enduring property”

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- The September 16, 2004 legislation also introduces the concept of a “capital gains pool”, which is in essence consists of the amount of capital gains of a charity resulting from disposition of “enduring property”

- A charity will now be able to encroach on the capital of a ten year gift, provided that the terms of the gift so permit, up to the amount of the 3.5% disbursement quota, but for practical purposes is limited to the amount of the “capital gains pool”, since anything above the “capital gains pool” will be added back into the 80% disbursement quota for the charity

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The combination of the new concept of “capital gains pool” and the limited ability to encroach on a ten year gift as part of “enduring property” will make the calculation of the disbursement quota complicated and difficult for charities to comply with.

The previous anomaly that 80% of the disbursement of the capital gain had to be added to the disbursement quota of a charity is now alleviated by reducing the 80% disbursement quota by the lesser of 80% of the capital gain realized on the disposition and 3.5% of capital assets not needed in charitable activities.

Transfer of “Enduring Property”

- “Enduring property” (which includes 10 year gift) is not included in the 80% disbursement quota in the following taxation year.
- The September 16, 2004 legislation proposes that “enduring property” received by a registered charity from another registered charity will result in the same treatment of that gift as if the “enduring property” had been received directly from the original donor, i.e. 80% of it will not need to be expended in the following taxation year.

Gifts Transferred to Charitable Organizations

- The September 16, 2004 legislation proposes that all transfer of funds from one registered charity to another, including transfers to a charitable organization, will be subject to the 80% disbursement requirement, i.e. 80% of the gift must be expended in the following taxation year.
- Previously charitable organizations were exempt from the 80% disbursement quota involving transfer of funds to other charities.
Now gifts to charitable organizations will need to comply with the specified gift rules in order to avoid having to expend 80% in the following taxation year unless it is a transfer of “enduring property.”

However, problems in the disbursement quota formula can occur for the transferring charity if an enduring property is designated in the transfer as a specified gift.

c) Gifts Made By Way Of Direct Designation

Where an individual has designed in his/her will a charity as a direct beneficiary of the individual’s RRSP, RRIF or life insurance policy, the September 16, 2004 legislation proposes to treat such gifts as “enduring property” for the purposes of the disbursement quota rules.

This will mean that direct designation of RRSP, RRIF and life insurance proceeds will be subject only to the 3.5% disbursement quota while they are held as capital and then subject to the 80% disbursement quota requirement in the year in which they are disbursed.

6. New Not-for-Profit Corporations Act

The Budget also includes a commitment by the Federal Government to introduce a new Not-for-Profit Corporations Act that will reduce the regulatory burden on the not-for-profit sector, improve financial accountability, clarify the roles and responsibilities of directors and officers, and enhance and protect the rights of members.